



Revenue Sharing Disclosure

Parkland Securities, LLC (“Parkland”, “we” or “our”) offers its customers a wide variety of securities and investment products including mutual funds, variable and group annuities, variable life insurance, alternative investments, and retirement plans. We collectively refer to the companies that offer these securities and investment products as “Product Sponsors”.

Parkland has created a tiered sponsorship program whereby participating Product Sponsors enter into a revenue sharing agreement with Parkland. These agreements provide Product Sponsors with certain benefits which include, but are not limited to, the following: greater access to our registered representatives through joint marketing opportunities, the ability to provide education and training for our registered representatives, and presentation opportunities at our corporate conferences. While we do not believe that these arrangements affect the judgment or advice of Parkland or our registered representatives, we believe it is important for our clients to be aware of them. Please note that our registered representatives do not receive any portion of the payments that Parkland receives from Product Sponsors. All such payments are remitted by the Product Sponsor directly to Parkland and are not derived from customer funds or assets. The current participating Product Sponsors and their payments (as of July 1, 2017) are listed below according to the various categories of available securities and investment products.

Variable Annuities, Mutual Funds, and Retirement Plans

Tier I: \$30,000 to be paid in aggregate to Parkland and Sigma Financial Corporation up-front and netted against all future marketing allowance fees earned under the specified agreement. A marketing allowance fee generally will be paid quarterly at the rate of 12 basis points (0.12%) on gross annuity premiums received during the period specified. For example, a \$10,000 investment could result in a one-time payment of \$12 to Parkland.

- Transamerica – 25 basis points/no minimum
- Jackson National Life – 12 basis points/\$30,000 minimum
- Brighthouse – 25 basis points/\$30,000 minimum
- Prudential – 0 basis points/\$20,000
- Sammons Retirement Solutions – No payment
- Allianz – 12 basis points/\$30,000 minimum

Tier II:

- Lincoln Financial – \$20,000
- AXA – \$20,000
- CUNA Mutual/Members Life – \$20,000

Tier III:

- Mutual of Omaha – \$6,000

Alternative Investments (such as real estate investment trusts, limited partnerships, oil and gas programs, etc.)

Tier I:

- Inland Securities Corporation – \$50,000
- Highland Capital – \$50,000
- Shopoff – \$50,000
- Lodging Opportunity - \$50,000

Tier II:

- Cole – \$7,500

Additionally, in some cases Product Sponsors may provide additional educational and/or marketing payments to Parkland and/or its registered representatives to cover the expenses associated with attending conferences or to reimburse them for costs incurred in connection with seminars or customer appreciation events.

For additional information regarding a particular security’s or investment product’s compensation arrangements and practices, please refer to that security’s or investment product’s prospectus, offering documents, or statements of additional information.